

***eCustoms***

AN MSR COMPANY

# ***Duty Recovery Services***



How a professional customs and trade review can recover money you've already spent on import transactions, and save you money on future imports.

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## Executive Summary

Many goods imported into Canada require the payment of customs duty to the Canada Border Services Agency (CBSA). The rate of duty paid is directly tied to the Harmonized Tariff System (HTS) code used to classify the commodity being imported.

In certain instances, the most obvious HTS code may not be the only one that can be used. There are ways to interpret the tariff system that can provide HTS codes that not only ensure the product is correctly classified, but that also result in lower duty charges.

An importer has four years from the time of importation to reclassify an imported commodity. Should a suitable case be made to the CBSA, the difference in duty rate between the original classification and the revised HTS code can be refunded to the importer. In certain instances, these refunds can total thousands of dollars.

Importers need to consider these opportunities when looking for potential cost-savings. A Duty Recovery Specialist like eCustoms has the experience and expertise to help organizations realize these cost-savings.



## How the Tariff affects you

The Customs Tariff identifies what the duty rates are for the items you import. But the Tariff can be interpreted in different ways, leading to many questions:

- What's the best way to classify my goods?
- Should cough drops be classified as candy or medicine?
- Are cell phones actually short-waveradios?
- Is a painted canvas art, or fabric?
- What has the lowest duty rate?
- Does a lower duty rate apply because the shipment originated from Mexico?
- What about from China?
- Is there a preferential rate because the goods are slated for a particular end use?

In addition, once you've answered these questions, it behooves you to look at your past imports to see if they need to be re-classified. Canada Border Services Agency rules allow you to review imports from the past four years for re-classification.

Re-classification of past imports at lower duty rates can mean a refund, sometimes a substantial one.

### *Interpreting the Tariff*

Interpretation of the Tariff rules and what they mean to your products can be a complicated, time-consuming process. But this process can be aided by working with a Duty Recovery Specialist such as eCustoms.

An eCustoms Duty Recovery Specialist can perform a review of your importing practices and records, and determine if there are any areas in which you could save money or reclaim past duty payments.

**“eCustoms’ staff are both extremely knowledgeable and professional. With other auditors this level of communication did not exist. We would highly recommend eCustoms!”**

**-- Home Hardware**

## **Why you should consider a Duty Recovery Review**

A Duty Recovery Review can help you find money you've already spent, and recover it; and help you save money on future imports.

A Duty Recovery Review from eCustoms is a risk-free proposition. Our step-by-step approach ensures maximum recovery. And these services are completely risk free, because the fees are based solely on a percentage of the recovery generated.

### ***The Duty Recovery Steps***

An eCustoms Duty Recovery Specialist can gather all the information needed for the refund process from a straightforward review of your past and current import transaction records. We can:

- Find the oversights and mistakes
- Correct them
- File your claims so that you can get your money back as quickly as possible

All we require is a single desk established at a location of your choice, along with access to a photocopier. From there, we take advantage of our leading-edge customs compliance technology to make the process as simple as possible for you.

**“eCustoms reviewed work performed by our previous auditors and found further opportunities for recovery.**

**“They have successfully submitted claims on our behalf and we continue to use their services. We highly recommend them!”**

**-- Lewiscraft Inc.**

## Import Compliance

As part of eCustoms' Duty Recovery Service, we can include (to qualified customers) an assessment of your government exposure with respect to import documentation.

Our team of highly qualified auditors can help you achieve the highest levels of compliance by:

- Identifying compliance issues
- Identifying your cost of non-compliance
- Recommending that solutions that need to be implemented in the form of processes and/or automation

This will help you find out what's missing in your process before it's too late.

## Why you should consider an Import Compliance Review

The Canadian and U.S. Governments are targeting companies who do importing and exporting, scrutinizing corporate books and records and demanding that they be accurate. The government uses monetary penalties to enforce these compliance laws.

Keeping a good profile with the government and avoiding costly penalties lies in achieving and maintaining a high state of compliance. This means identifying the level of technology and automation you require to completely integrate customs with your company's business systems.

eCustoms specializes in helping companies, regardless of the size or type, improve and maintain their level of compliance. eCustoms' wide range of services and solutions can help make high level customs compliance easy to achieve and manage well into the future.

**"eCustoms recovered thousands in duty for our various companies and divisions. eCustoms' audit and consulting services are something every company involved in international trade should utilize."**

**-- JD Irving Limited**

## Conclusion

eCustoms has more than 27 years of experience in the customs compliance industry. We not only understand the HTS in great detail, we also know how to navigate the proper channels within CBSA to process refund claims quickly, and with little resource requirements from the importer.

eCustoms can also deliver a total solution that will help prevent costly errors from occurring in the first place. In the years to come, this will mean less unwanted attention from the government and more of your company's money staying right where it belongs.

## About eCustoms

eCustoms is a leading provider of global trade compliance solutions, customs compliance management and customs brokerage services. eCustoms began operations in Toronto in 1981 with a dedicated group of professionals, whose vision was to put at the disposal of clients a combination of resources and services to efficiently and cost-effectively streamline and enhance the compliance of their International Trade and Customs processes and procedures.



For more information, visit our website: [www.ecustoms.ca](http://www.ecustoms.ca)

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